

BID OPENING
SURFSIDE BEACH FIRE DEPARTMENT
 Purchase of One to Three Pumpers
 And One Aerial Platform Apparatus
 Bid Number PSDF #P09-0004
 October 8, 2009
 10:00 a.m.

VENDORS: Attached Copy of Sign-in Sheet

STAFF: Robert Packard, Fire Chief
 Jan Lewis, Administrative Manager
 Karl Marzolf, Fire Department
 Greg Faulkenberry, Fire Department

Chief Packard gave last call at 10:00 a.m. and opened the proceedings and welcomed those in attendance. The sealed bids were opened and read. The results are in the order received and are as follows:

1. Southeastern	1 Pumper	\$ 374,577.00
Apparatus Sales, LLC	2 Pumpers (each)	\$ 372,577.00
Crimson*	3 Pumpers (each)	\$ 370,577.00
Columbia, S. C.	1 Aerial Platform	\$ 871,847.00
	Demonstrator Pumper	No Bid
	Demonstrator Aerial	\$859,808.00
	Lease Option	No Bid
2. First Class	1 Pumper	\$ 358,420.00
Fire Apparatus	2 Pumpers	\$ 703,420.00
HME*	3 Pumpers	\$ 1,048,060.00
Monroe, N. C	1 Aerial Platform	\$ 731,469.00
	Demonstrator Pumper	No Bid
	Demonstrator Aerial	No Bid
	<u>10 Year Lease Option</u>	
	Per Year	
	1 Pumper	\$ 46,700.61
	2 Pumpers	\$ 91,652.66
	3 Pumpers	\$ 136,557.79
	1 Aerial Platform	\$ 96,307.20
	Lease All Four Units	\$ 228,868.31

3. Stevens Fire Equipment Sutphen* Stanfield, N. C.	1 Pumper	\$ 326,997.78	
	2 Pumpers	\$ 653,995.56	
	3 Pumpers	\$ 980,993.34	
	1 Aerial Platform	\$ 860,432.05	
	Demonstrator Pumper**	\$ 231,706.19	
	Demonstrator Aerial	\$ 725,815.73	
	<u>10 Year Lease Option</u>		
	Per Year		
	Per Pumper	\$ 42,121.79	
	<u>12 Year Lease Option</u>		
Per Year			
Per Pumper	\$ 36,852.05		
4. FireLine, Inc. E-ONE* Winder, GA	1 Pumper	\$ 388,754.00	
	2 Pumpers	\$ 776,508.00	
	3 Pumpers	\$ 1,163,262.00	
	1 Aerial Platform	\$ 905,431.00	
	Demonstrator Pumper	No Bid	
	Demonstrator Aerial	\$ 891,973.00	
5. Slagle Fire Equipment KME*	1 Pumper	\$ 395,982.06	
	2 Pumpers	\$ 392,263.56	
	3 Pumpers	\$ 387,783.59	
	1 Aerial Platform	\$ 897,783.59	
	Demonstrator Pumper	No Bid	
	Demonstrator Aerial	No Bid	
	<u>10 Year Lease Option</u>		
	Per Year		
	Per Pumper	\$ 50,479.28	
	Per Aerial Platform	\$ 114,441.88	
3 Pumpers & 1 Aerial (Annually)	\$ 2,061,006.77 \$ 262,724.67		
6. Spartan Fire & Emergency Apparatus, Inc. Pierce* Roebuck, S. C.	1 Pumper	\$ 426,303.00	
	2 Pumpers	\$ 847,606.00	
	3 Pumpers	\$ 1,268,909.00	
	1 Aerial Platform	\$ 873,060.00	

Demonstrator Pumper (1)	\$ 426,303.00
Demonstrator Pumper (2)	\$ 847,606.00
Demonstrator Pumper (3)	\$ 1,268,909.00
Demonstrator Aerial	\$ 852,380.00

10 Year Lease Option

Per Year

Per Pumper	\$ 52,264.99
1 Aerial Platform	\$ 106,658.94

12 Year Lease Option

Per Year

Per Pumper	\$ 46,063.75
1 Aerial Platform	\$ 94,003.87

Demonstrator

10 Year Lease Option

Per Year

Per Pumper	\$ 41,064.39
1 Aerial Platform	\$ 108,625.05

12 Year Lease Option

Per Year

Per Pumper	\$ 36,192.11
1 Aerial Platform	\$ 95,736.70

7. FES Fire Equipment Services
 Ferrara*
 Sumter, S. C.

1 Pumper	\$ 394,188.00
2 Pumps	\$ 788,376.00
3 Pumps	\$ 1,182,564.00
1 Aerial Platform	\$ 882,182.00

Demonstrator Pumper (1)	\$ 275,149.00
Demonstrator Pumper (2)	\$ 550,298.00
Demonstrator Pumper (3)	\$ 825,447.00
Demonstrator Aerial	\$ 882,182.00

10 Year Lease Option

Per Year

Per Pumper	\$ 50,250.58
1 Aerial Platform	\$ 112,453.00

<u>Lease Total Per Year</u>	\$ 263,191.49
<u>Lease Total – 10 Years</u>	\$ 2,064,746.00

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Chief Packard stated the bids will be inspected for adherence to specification requirements and extended appreciation to all who were present. He further stated that the Town's desire is to select the apparatus that will give the best service over the next 10 to 20 years. It was further stated the Town of Surfside Beach reserves the right to reject any and all bids if it is in its best interest.

Recommendation for award will be presented to Town Council at their October 27 meeting. Town Council's decision will be final.

With no other business for discussion, Chief Packard closed the proceedings at 10:46 a.m.

Respectfully Submitted

Jan Lewis
Administrative Manager

* Make of Apparatus

** Commercial Pumper; Specifications require Custom Pumper