ACCOMMODATIONS ADVISORY TAX COMMITTEE MEETING TOWN COUNCIL CHAMBERS MARCH 9, 2016 * 4:30 P.M.

1. CALL TO ORDER.

Chairman Harrison called the meeting to order at 4:32 p.m. Chairman Harrison, and members Chandler, Harbin, Lane-Laveglia, Martin, Servant and Truett were in attendance. A quorum was present. Others present: Town Administrator Fellner, Town Clerk Herrmann, Finance Director King, Police Chief Keziah, Public Works Director Adair, and Events Supervisor Ellis.

2. ELECTION OF OFFICERS.

- **A. Chairman.** Ms. Harbin nominated Mr. Harrison as chairman for the 2016 calendar year. Mr. Truett second. Ms. Martin nominated Mr. Chandler as chairman. Mr. Chandler respectfully declined. There were no other nominations. All voted in favor to elect Mr. Harrison chairman. **MOTION CARRIED.**
- B. Vice Chairman. Mr. Chandler nominated Mr. Truett as vice chairman for the 2016 calendar year. Mr. Servant second. All voted in favor. MOTION CARRIED.
- 3. <u>MINUTES APPROVAL</u>. Mr. Servant moved to approve the minutes of the March 25, 2015 meeting as presented. Ms. Lane-Laveglia second. All voted in favor. **MOTION CARRIED.**
- 4. <u>MYRTLE BEACH CHAMBER OF COMMERCE UPDATE</u>, South Strand Chamber Representative Faye Creel and Executive Vice President of Membership Diana Greene.
- Ms. Creel said the VisitSurfsideBeach.com website was up and running. It is constantly being improved. Ms. Greene gave a PowerPoint presentation that showed how the Chamber works together to market the town through good national public relations. A copy of the presentation is on file.
- Ms. Fellner asked for the number of links made from the town's new mobile app to the chamber's Surfside Beach page. Ms. Greene would provide that information.
- 5. <u>BUSINESS</u> Town of Surfside Beach Report and Funding Requests for FY2016-2017, Administrator Fellner.
- Ms. Fellner presented the report and funding requests in a PowerPoint presentation, a copy of which is on file.
- FY2014-2015 Audited Ending Balance equals \$91,397. Mr. Servant moved to recommend to Town Council the transfer of the available balance of \$91,397 from Fiscal Year 2014-2015 accommodations taxes to the capital projects fund for beach renourishment. Ms. Lane-Laveglia second. All voted in favor. MOTION CARRIED.
- A-Tax Financial Summary as of January 31, 2016. Cash on Hand equals \$151,931, but there are budgeted expenditures that have not yet been paid. After transferring the 14-15 \$91,397, the estimated balance is \$60.534.
- Statement of Revenues & Expenditures as of January 31, 2016. This chart shows the fund positions as of this date. We received \$438,281 so far this year. The State of South Carolina is holding the balance for the Proviso for the May Bike Event, and we expect to have \$55,320 available for beach renourishment, if needed, this fall. Staff recommends waiting before allocating these monies as the amount may be needed for beach renourishment. The early renourishment date will create tight cash flow; property tax revenue usually does not being to arrive until later in the fall. Staff was directed to hold off buying any large capital items until after

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renourishment is complete and property tax payments arrive. Mr. Servant asked if the \$55,320 would cover the town's liability for beach renourishment as it relates to accommodations taxes. Ms. Fellner yes, as it relates to accommodations taxes.

Projected Revenues. The net is \$341,250, but the Department of Revenue is holding \$50,000 for the Proviso, which the town will get back, which totaled together is \$391,250. Everyone is hoping this will be a great year. Ms. Harbin asked how much Bike Fest cost the town, and if there were excess funds what happened to them. Ms. Fellner said the cost was \$94,488; the State withheld about \$117, and the chamber had to be paid its portion from the balance.

How to Fund Shortage for Beach Renourishment. Ms. Fellner explained that the town will temporarily use funds from the General Fund to resolve cash flow issues. The General Fund will be made whole after the August check and Proviso funds are received from the State.

Requested Funding FY2016-2017 (see presentation for breakdown):

Police	\$ 183,050
Public Works	\$ 103,2 <mark>5</mark> 0
Special Events	\$ 88, <mark>850</mark>
Historical Signage	\$ 10,0 <mark>00</mark>
Social Media Consultant	\$ 6,400
Guy Daniels Grant	\$ 6,500

Ms. Martin said the Georgetown waterfront has heated/air conditioned restrooms. She asked if the town's bathrooms could be upgraded, because she thought the existing bathrooms were an embarrassment to the town. Mr. Adair understood Ms. Martin's comments. The bathrooms are very rudimentary. About two years ago, North Myrtle Beach installed heated/air conditioned bathrooms that were ADA compliant. The cost was about \$150,000 each. In addition to cost, flood plain regulations would require that the pier bathroom be located farther away from the beach and closer to Ocean Boulevard.

Ms. Becky Large presented some statistics about the town's website use. Mr. Servant believed that a ".org" address would never generate the number of visits that a ".com" would. Ms. Large said her job as consultant would be to help generate interest in the town's site and bring national visitors to Surfside Beach. Ms. Fellner's major concern was having residents and people around here who are interested in Surfside Beach to be able to get on the website and have it be a functioning governmental site. There are separate pages for visitors who can click on the mobile app button and go directly to www.visitsurfsidebeach.com. Ms. Fellner said there were three people who haphazardly answer questions on Facebook, and the town needs someone to manage its social media. Mr. Servant believed defined goals should be set. Mr. Truett said social media was an important tool in today's market. Mr. Chandler thought this was great, because he could not find out what was being done on Surfside Drive for three days.

Mr. Truett pointed out that the Guy Daniels grant request was \$6,500, but on the presentation it only had \$6,000. He was curious as to which one was correct. Ms. Fellner said last year they asked for \$6,000, but they were awarded \$5,000.

Ms. Martin found on the Guy Daniels website that it gave five \$1,000 scholarships to area Horry County students. Mr. Chandler said nine scholarships were granted. Ms. Martin thought that was admirable, but did not believe the scholarships fell under the uses for accommodations tax money. She also learned that entry fees were charged for the event, they have corporate sponsors up to \$3,000 each; they sell advertising, and they conduct raffles for items donated by merchants. The surf-off has been going for 15 years, so her point was this organization has lots of funding sources. Ms. Martin did not think the town needed to be supporting it any longer. It was well established and there were many other things that could be done with those funds that might actually promote tourism and bring visitors to Surfside Beach. She did not think this event brought in many out of town visitors. The town's surf does not really draw people from other areas. It's better than nothing, but if you live any place else where they have surf [sic;] people will not come here from California to complete in this surf-off. Ms.

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Martin said it really is time to cut the cord and stop financing this. There are many other things that we can better spend the money on than this.

Mr. Chandler, who serves on the Guy Daniels committee, said there were people coming from three states to participate in the event. Everyone who enters receives a trophy; 125 kids from all over come. The event features exercises; right at \$10,000 in scholarships are awarded for Horry and Georgetown County school kids. Another scholarship was just started for Coastal Carolina University. In his opinion, it was worthwhile. The foundation also furnishes a year-round live web camera so people can see the surf conditions. Mr. Chandler said since he serves on the board, the decision would be at the pleasure of the accommodations tax committee, as he would recuse from the vote.

Ms. Harbin said people come through their office who are here for the surf-off. They rented condos so they could attend and participate in the event. Channel Marker seems to be a popular place, because it is right at the event location. People love to sit on the balcony and watch.

Ms. Fellner said staff was considering an art/culture event this year and planned to include art and culture in with some other events. Ms. Martin has met with her about this. No accommodations tax money will be used. Reports will be presented at the next meeting. If the events are successful, funds may be requested next year for art and culture events.

Mr. Servant suggested approving all items together unless anyone had a specific item they would like separated. Ms. Martin asked to separate the Guy Daniels grant request.

Mr. Servant moved that all funding requests, except the Guy Daniels grant request, be approved. Ms. Martin second. All voted in favor. **MOTION CARRIED.**

Mr. Servant moved to approve \$6,500 for the Guy Daniels grant request. Ms. Lane-Laveglia second. Ms. Harbin asked for confirmation that the grant would be \$6,500. Mr. Servant said the \$6,000 amount in the presentation was a scrivener's error. Ms. Martin reiterated that this was probably a great event, and there are many good things it supports. However, she believed the event had been around long enough that it should be self-supporting. She did not believe it was an appropriate item for the town to spend money on when there were so many other needs. Chairman Harrison, and Members Harbin, Lane-Laveglia, Servant, and Truett voted in favor. Member Martin voted against. Member Chandler recused. MOTION CARRIED.

Mr. Servant said the town has had an on-going problem with trash collection on Ocean Boulevard, which was discussed at several council meetings. Town staff presented several recommendations related to the trash pickup. Thank you to Mayor Samples, Councilmember Childs, Administrator Fellner, Director Adair, and County Council District 5 Representative Servant who met with the Solid Waste Authority this week where decisions were made that should help resolve the issues. There is the possibility that a deficit of \$9- to \$10 thousand will occur. He asked Ms. Fellner if she would address that.

Ms. Fellner said there is not enough money in accommodations revenue to take care of that this particular year. The deficit, if any this year, will be taken out of the sanitation fund, because sanitation revenue would not normally be used for beach renourishment. A request may be presented next year to partially fund summer pickup on Ocean Boulevard. Mr. Servant thanked those involved again saying they avoided a big increase for the tourism area. Everyone did a really good job.

6. PUBLIC COMMENTS.

Mr. Ron Ott, 7th Avenue North. I know you're in a hurry, so I'll do this quickly. I don't know if the beach renourishment money is in a locked fund, but I would like to see that \$100,000, \$100,000 go into a locked fund that I can't put my hands in, and take, borrow anything out of it, and let it stay there until we use it. Next thing, social media, you have an Apple phone, you keep going to the right, you're gonna see Seri's Suggestions, and in there they say diner, bars, shopping, gas. I never see anybody from here in there, and every Apple phone does

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that. Oh, I forgot what I was gonna say. There was another thing I should like (**) an example. Thank you for your time.

7. COMMITTEE COMMENTS

Mr. Truett asked if the beach renourishment money was in a designated fund. Ms. Fellner said yes, it is in the capital projects fund as a separate line item. You cannot use money in that line item for any other purpose. Mr. Truett said it was designated for beach renourishment.

Ms. Fellner asked the committee members to let her know if they had any ideas that they would like to see Incorporated into the presentation next year, and how they felt the presentation went this year. Mr. Servant said 101 was great; he looked forward to 102 next year. Chairman Harrison said it was a very good job. Thank you very much.

Ms. Lane-Laveglia said primitive though they may be, there have been several occasions I have been very thankful for those public bathrooms. (Laughter.)

8. ADJOURNMENT.

Chairman Harrison declared the meeting adjourned at 5:48 p.m.

Approved: February 16, 2017

Debra Eaddy Herrmann, CMC, Town Clerk

Randy Harrison, Chairman – Lodging Member

James S. Truett, Vice Chair, Committee Member

Carolyn Harbin, Committee Member

Katherine Martin, Committee Member

E. J. "Mil" Servant, Lodging Member

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